



How we work together

KEEPING IT COOL AT RIVERVALE HOUSE

The Overview

Rivervale's core business is car and van leasing, however locally they are renowned as a one stop shop for all vehicle needs, including servicing, MOT's and approved used vehicles. TSS provided the air conditioning system installed at the all new Rivervale House.

TSS Facilities are a leading HVAC company, offering a full range of services for all facilities including water treatment, industrial heating, electrical services, air conditioning and ventilation installations, service and maintenance in Brighton, Sussex and surrounding areas. Rivervale provide TSS facilities with a fleet of lease vans & cars, supported by a complete after-sales service ensuring their engineers can stay on the road to fulfil customer needs.



DRIVING TSS TO SUCCESS

THE CHALLENGE AND SOLUTION

The Challenge

TSS facilities also recently re-located due to company expansion. With the relocation, came the demand for a professional maintained fleet of reliable vehicles that comply with their Environmental Impact Policy. This is where Rivervale stepped in providing:

- A full fleet of new economical lease vans and cars
- Supporting vehicle maintenance and servicing

After outgrowing the previous offices, Rivervale moved into a specially built showroom, designed to showcase the one stop shop under the Rivervale umbrella. The showroom required TSS facilities to conduct the installation and maintenance of new facilities throughout the building including:

- Air conditioning
- Heating and climate control
- Water Services

The Solution

Rivervale provide a personal Account Manager to handle renewals and schedule maintenance and service work. Rivervale have been able to seek the most competitive renewal quotes through their network and relationship with all the major funders and vehicle manufacturers. Having a deeper understanding of the business has meant Rivervale can advise best about vehicle specification, particularly for commercial vehicles.



TSS provided Rivervale with a team of highly skilled employees to facilitate every office in the new build. This includes a digital thermostat in every office, an air conditioning unit in the showroom and water facilities throughout the building. This has allowed Rivervale to continue to focus on their customers and performance knowing that all facilities are well maintained.

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www.rivervale.co.uk

Rivervale House, Victoria Road, Portslade, Brighton, BN41 1XB



EASING THE WORK FLOW



When building Rivervale House it was clear that both budget and longevity were paramount. TSS were able to provide expertise and competitive quotes on several options for an energy efficient air conditioning system throughout both office and workshop space.

Each office in Rivervale House has its own digital thermostat for individualised room climate control. Within Rivervale House there is:

- Office areas
- Workshop areas
- Showroom
- Coffee Shop

TSS installed a fully bespoke system, servicing all building areas and continue to provide ongoing maintenance support and servicing.

"TSS Facilities have enabled us to control every workspace, so that we can all work in the conditions we like."

Rivervale Chief Operating Officer, Vince Pemberton



Rivervale is the first company to bring vehicle leasing to the high street, opening the first leasing showroom in October 2016. Rivervale are independent and offer options on ANY make and ANY model of car or van.

TSS is a family business with brothers Andy, Steve and Chris Tugwell all occupying senior positions. Established since 1971, TSS have continued to provide facility services across the South East to a long list of clients including Brighton and Hove Council, Sussex Community NHS, Marriott Courtyard Hotels, London Underground and Sussex and Reading universities.



"Rivervale keep all our engineers on the road. They allow us to have all our vehicle needs in one place. From buying to servicing"

TSS Managing Director, Andy Tugwell

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