

The Overview

Based in Sussex, LanGuard Alarms have been security specialists for over 30 years. The family owned business focus on intruder alarms, fire alarms and maintenance of these products. Their quality customer service also reflects how their business has grown over the years and shows their alarming rate of success.

Rivervale specialise in being the One Stop Shop for all motoring needs. This includes vehicle leasing, purchasing and servicing. They can source any make and any model of vehicle, new and used. Being number 1 on Trustpilot for Car Leasing shows how consistent customer service is one of many strong points of Rivervale.

Do it the right way
Do it the Rivervale way

BREAKING INTO A NEW PARTNERSHIP

The Challenge

LanGuard Alarms needed a fleet of vehicles for their team of engineers to stay on the road. They also needed these vehicles to be serviced often to ensure reliability. Keeping everything in one place was the easy option for them.

Rivervale needed intruder alarms fit throughout their newly built showroom, valeting bays and servicing areas. This was crucial as safety and security is very important to Rivervale. These are all motion sensor alarms.



Intruder Alarms



CCTV



Fire Alarms



Access Control

The Solution

What did they do? They chose to team up and provide each other with the things that were important to them. Read to find out more...

Rivervale provide LanGuard Alarms with a fleet of vans. These vans are on a Hire Purchase contract which makes budgeting easier and keeps payments low. All documents are sorted out by a dedicated account manager so that everything is kept in one place.

LanGuard Alarms have had in excess of 10 vehicles from Rivervale. All of which have been sourced by their account manager and are serviced at Rivervale's Bosch Service Centre by a team of highly qualified technicians.

LanGuard Alarms provide Rivervale with frequent servicing of the alarms that they installed into the showroom and other areas. This allows Rivervale piece of mind knowing that when everyone goes home, their building is secure. As both companies are local to each other, it makes working together even easier. The ever-growing relationship they have will continue into the future.

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www.rivervale.co.uk

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BOSCH
Service

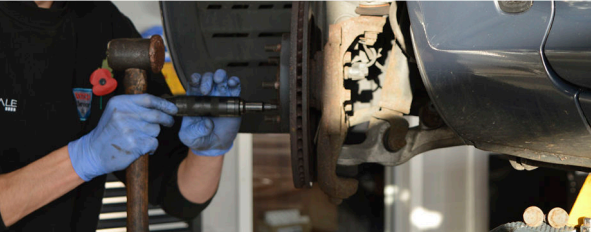
Bosch Car Service

Rivervale

This is the Rivervale Bosch Car Service Centre. There are 3 levels of Bosch service ranging from Bronze through to Gold.

The Rivervale Bosch Car Service Centre is the newest in the area. They also have an MOT bay within the service centre. Here they can service and MOT any make and any model of vehicle. Book your next service on the website below

www.rivervaleserviceandmot.co.uk



"Our relationship with Languard Alarms has gone from strength to strength over recent years. It was fantastic to be able to involve them as a partner during the build of our new state of the art premises ensuring the continued safety of the building, its people and contents!"

**Rivervale Sales Manager,
Duncan Stocks**

"We have been working with Rivervale for many years. We trust them ordering our new vans and will definitely continue to use Rivervale in the future for our servicing as well."

**Languard Alarms Managing Director,
Andy Lang**

